# 

# SEETHAL VARGHESE

**KALAPPURACKAL HOUSE**

**KAVUMBHAGOM P.O.**

**THIRUVALLA** E-mail:.sheethalvarghese@live.com

**KERALA STATE,**

**SOUTH INDIA.** Mob: +918111920150

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***CAREER OBJECTIVE:***

To be a part of renowned and proficiency managed establishment, one that will build on my skill and experience and provide scope for upward movement of the organization and myself.

## AREA OF INTEREST

### SALES AND MARKETING

## PERSONAL DETAILS

Date of birth : 22-09-1990

Sex : Female

Marital Status : married

Nationality : Indian

Languages known : English, Malayalam & Hindi

Language understand : Tamil

Hobbies : Swimming, Driving, Interested in Sports & Listening to Music

Husband : Regikumar K R

***EDUCATIONAL QUALIFICATION***

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| --- | --- | --- |
| MBA (HR & MARKETING) | MG UNIVERSITY | 85% MARKS |
| BSC COMPUTER SCIENCE | KERLA UNIVERSITY | 70% MARKS |
| PLUS TWO | HSE | 80% MARKS |
| S.S.L.C. | BISHOP MOORE VIDYAPITH | 90% MARKS |

INDUSTRIAL EXPERIENCE

* Worked as customer care executive in OXYGEN DIGITAL COMPUTERS
* Worked as CRE(Trainee) in IDEA CELLULAR LTD
* Worked as CUSTOMER RELATIONS EXECUTIVE in VODAFONE CELLULAR LTD
* Worked as AGENCY DEVELOPMENT MANAGER with MAX LIFE INSURANCE
* Presently working as MARKETING CONSULTANT with CLOUDEX SOLUTIONS

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***WORK EXPERIENCE IN DETAIL***

The main emphasis is given for telecalling and directs meetings with the customers’ also collect and enters data’s into the system. In the firm that I have worked, I have dealt with discussions with customers, satisfy their needs and also collect their views and ideas regarding the firm and i could successfully sale what my firm dealt with. I can also maintain a good rappo building with the customers so that it can really help the growth of the firm. I can speak English, Hindi and Malayalam fluently. I have an excellent skill in the sales field also, so that the firm could achieve excellent revenue. I can handle any type of customers with a warm greeting and smile and make them aware what they really need. I also had built a strong agency and had marketed my products accurately. I

Am able to achieve my targets in whatever time limit given to me.

***MARKETING AND CUSTOMER CARE EXECUTIVE WITH EXPERIENCE IN VARIOUS INDUSTRIES***

##### Objective: Seeking a challenging position to utilize my skills and abilities in Areas. Marketing and Customer care executive positions with an organization were demonstrated skills in Marketing and communicate with the customers can be used to increase profitability and promote growth.

##### Current Career Level: MARKETING EXECUTIVE – Vodafone India Pvt.Ltd. from 3/2011 to 9/2012(One among the largest and established Cellular groups in India.)

AGENCY DEVELOPMENT MANAGER- Max Life Insurance. From 9/2012 to 10/2014(one amongst the largest insurance companies in the world)

MARKETING CONSULTANT- Cloudex Solutions (only channel partner of Knowlarity communications)

From 10/2014 (one of the leading software technology firm)

**Key Result Areas & Qualities**

##### Product Marketing

##### Customer Interaction

##### Good communication

##### Good Leader ship

##### Obey Orders of the superiors

##### Good Analytical Skill

**TECHNICAL QUALIFICATION**

* Knowledge of English typing.
* Working knowledge of MS-Office (Excel, word), familiar with email functioning
* Power Point

**CORE COMPETENCIES**

##### Believe in teamwork and took everything in a positive manner.

##### Hard working, honest, always keen to learn and adapt quickly in new surroundings.

**REFERENCE**

MR VINEESH V NAIR

OFFICE HEAD, CLOUDEX SOLUTIONS

+919562018036

**Declaration**

I hereby declare that the above information is true to the best of my knowledge and belief.

Place: Kottayam.

**SHEETHAL VARGHESE**